Case Study

CyberMaxx

A Partnership with CyberMaxx Means Lowered Risk and Improved Sleep for this Manufacturer

After a security incident, a small IT team found 24/7 coverage it could not staff on its own, fewer incidents, and the confidence to sleep at night.

The challenge: an incident exposed the gap

A sheet metal manufacturer had just come off a security incident. That event made one thing clear: the team needed outside help with security. The gap went beyond a single event. Round-the-clock coverage is extremely difficult for a shop this small, and the internal team could not realistically staff it alone. Security quickly became a primary focus for leadership.

The solution: a partner-recommended fit

When the manufacturing team needed the right security fit, their trusted partner recommended CyberMaxx. The relationship has stayed strong from onboarding through the transition from Cybersafe to CyberMaxx. As account ownership has changed over the years, the team has watched the experience get better, and today they say it's stronger than ever.

The results: lower risk and better sleep

- **Lower risk through proactive detection.** Of everything CyberMaxx delivers, the biggest difference was that risks got flagged before they become problems.
- **Fewer security incidents.** They indicated that had seen the number of security incidents drop through the partnership.
- **24/7 coverage without the headcount.** Round-the-clock security is extremely difficult for a team of their size. With CyberMaxx covering it, the team had the confidence to sleep at night.
- **Security off the front burner.** When they first came aboard, security was a primary focus for leadership. Now that things have smoothed over, leadership asks about it much less.

Looking ahead

The manufacturer describes the partnership as being in a great spot and would not change anything. Things have moved in a positive direction since the merger and CyberMaxx is a recommended cybersecurity provider for their organization.